Sexist advertising

Women must unite to change image

by LAURA SCHMALRACH

If last week's Chicago conference on the portrayal of women in advertising proved anything, it was that the name of the game is diversity — in the way women want to be represented by advertisers, in their complaints about offensive material and in the possible solutions to the problem of sexist advertisation.

The collection of 75-100 advertising executives, media representatives, educational specialists and women's groups, sponsored by the state Commission on the Satus of Women and the Commission of Human Relations, seemed to agree that the demeaning image of a gigding housewife talking to be rolled bowl had to go. But from that point on, it was up for

A survey mailed to 1,000 members of activist women's groups throughout the state, both for and against the women's movement, had netted 300 replies at the time of the conference. From the 196 letters included, more than 150 advertisements were singled out as either demeaning or favorable to women.

IN THE "MOST ACCEPTABLE" category, repeated examples include Sears Kemmor appliances because they show women in a home environment; the "ind acceptable" group included a Virginia Slims cigaret ad because it ostensibly poked fun at the goals of the feminist movement the same ads turned up in the acceptable category because it featured women in a non-busswelfer role).

Everything from laundry detergent to insurance companies came under scrutiny from both the sur vey respondents and the conference participants and suggestions ranged from featuring more single and divorced people to upgrading the image of housewives.

But whether the conferees heraided or hated a particular sales pitch, the emphasis seemed to be on avoiding a degrading portrayal, regardless of the woman's or man's and

There is no doubt that many advertisements have been demeaning to women, said luncheon speaker Barbara Proctor of Chicago's Proctor and Gardner ad agency. But the roudblocks to eliminating those ads are formidable: a lack of concertor dorganization on the part of women consumers, and the reality approximation of the control of the control of the sponsibility'—they are not to sell a product first and foremost:

"Advertisers have to recognize that women should be categorized as either a corporate tycoon or 'just a housewife.' Women are people, and people are multifaceted," Ms. Proctor said. "But our problem is that

"Our problem is that we react rather than act and define ourselves . . . we may complain about negative images but women by the millions are supporting those images." —Barbara Proctor

may complain about negative images, but women by the millions are supporting those images."

PART OF THE PROBLEM, she added, is that the



FROM SEXPOT TO saleswoman, the image of women in advertising is becoming an increasing concern. A conference held in Chicago last week brought together representatives of advertising and

women's groups to discuss positive and negative portrayals as well as options for change in the in-

surrounded by content that reflects their negative image. "We say that 'Charlie's Angels' are trite, contrived and chauvinistic, but we've also got to say that the show is No. 1 on this week's Neilson ratings."

"It's a lot more palatable to fantasize about 'Charlie's Angels' than it is to recognize that crime is rising 300 per cent faster among women than men in this country," she explained. "Fantasy and ridicule are the too line therapy these days."

"In the final analysis, the media is the message. No commercial has stayed on the air when there's been a concerted effort to get it off," she continued "Women consumers from ages 18 to 49 are the most formidable lobby in the United States, and we do have the power to short-circuit an advertising portrayal. In this case, "what she gets is what she

Organizing complaints and channeling them to the proper sources are easier when women themselves are organized, Ms. Proctor said. Directing letters to "No commercial has stayed on the air when there's been a concerted effort to get it off. —Barbara Proctor.

methods, but "when we yell for equal rights on the job and then tell our husbands not to hire attractive women, I don't think we're ready to act."

WHETHER OR NOT women are ready to collectively tackle offensive advertising, at least an awareness is being created, said Connie Seals, executive director of the Commission on Human Relations. The next step will be public hearings next spring before the Commission on the Status of Women, with possible recommendations coming from those sestions:

"The first requirement is establishing a dialog, and this conference has done that," Ms. Seals said. "You can't play the game without identifying the players and at least we've made a start."



Women of the world to rally 'round the issue of status

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Two Appointed Urban League Staff Members

Two south siders have been named to the Chicago Urban League staff, Edwin C. Berry, executive director of the league, said.

Mrs. Connie Seals, 7228 Rhodes av., former assistant editor of The Bulletin, a south side community newspaper,



Smith, Mrs. Seals

has been selected as a trainee in the league's community education section. She was the league's "volunteer of the year" in 1963.

Ashby G. Smith, 6918 Calumet av., has been named research specialist. Formerly a research analyst with the Illinois department of labor's bureau of employment security, he is a graduate of Roosevelt university, and is working for a master's degree in economics at the University of Chicago.

League Cited



TOOTS ITS HORN—Mrs. Connie Seals, 7228 Rhodes av., director of Chicago Urban league's community education department, accepts the Golden Trumpet trophy from Warren Thompson, representing the Publicity Club of Chicago. The Urban league was cited by the club for having "the best program to educate the public to the purpose of education."

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National Media Women Applaud Chicagoans

Four Chicagoans were awarded honors at the fifth national convention of the National Association of Media Women, Inc., recently held in Chicago.

Miss Eva Jefferson, president of the student body at Northwestern University, Evanston, received the National Achievement Award for her ability to "communicate what is in the hearts and minds of young America," said Mrs. Theresa Hooks, national president.

Presented the President's award was Mrs. Merri Dee, a disc jockey on radio station W. B. E. E. and W. C. I. U.-TV.

Mrs. Connie Seals, communi-

cation director of the Chicago Urban League, was honored as Chicago Media Woman of the Year and won the Ida B. Wells National Media Woman of the Year Award.

Honored by the Chicago chapter as Media Man of the Year was William Manney. station manager of radio station W. B. E. E.

Elmhurst College **Ends Parent Fete**

Elmhurst College will end its Parents Fall weekend today with worship services and a concert, both in the Hammerschmidt Chapel, 190 N. Prospect Av., Elmhurst.

Anti-crime dialog grows on S. Side

CRIME IN the streets starts with fear in the community, says Connie Seals, who has formed a coalition of women to fight that fear.

"We want to start a groundswell of reaction that will show everyone that the black and brown people wont condonne crime in their communities any longer," says Mrs. Seals, executive director of the Illinois Human Relations Commission.

Chief weapon in the war against fear and crime will be a series of "dialog meetings" between community residents from South and West Side neighborhoods and local police, Mrs. Seals says.

"OUR GOAL will be to have a hundred of these meetings," she says. "These should be held in a private home with 10 to 25 community residents meeting with two or three local police. Police Supt. James Rochford has assured us he is urging police cooperation."

"We're not encouraging everybody to be so polite, "she says. "We want to get down to the nitty-gritty; to tell each other what really irks them."

BESIDES ENCOURAGING discussions, Mrs. Seals says the coalition of concerned women is circulating petitions stating that the signers oppose crime.

"We want to involve everyone in passing around the petitions," she says. "This is especially true of the young. We want to show our young people we are against crime. About 75 per cent of the violent crime we have is committed by those under 18 years old. We want the young people to know we aren't turning on them, but for them to join us in wanting to make our streets

Essay contests and decal competition operated with school cooperation should help enlist youth support, she says.

MRS. SEALS says she is optimistic that the women's coalition can achieve cooperation of the community's youth.

"At our first dialog meeting with police last week," she says, "about four young men came in. They were the stere o type of gang members. Some of us looked around at them, but we didn't let their presence stop us from talking, from telling what we had on our minds.

"Then eventually, one of them asked if he could speak, and he did. When those young men left the meeting, they all took petitions to have signed. They said they support what we are doing."

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Tempo/Living

Women: Time to work together for equality

ONE MINUTE, THE political strategist was confidently discussing her aims to get more women on the ballots and elected to public





By Connie Seals, Executive Director ILLINOIS COM-MISSION ON HU-

MAN RELATIONS

Advocates of the Equal Rights Amendment strongly believe that 1975 is the year for ratification of this highly controversial piece of legislation which simply states:

- Equality of rights under the law shall not be denied or abridged by the United States or by any state on account of sex.

 The Congress shall have the power to enforce by appropriate legislation the provisions of this article, and

 This amendment shall take affect two years after the date of ratification.

The ERA fight not only has heated up many legislators but has spilled over into everyday relationships between men and women, at home, at work, in health fields, recreation, in the church and on and on.

Every myth promoted by ERA foes has been designed to emotionally upset both sexes by suggesting that something unnatural to women is about to happen. This line was taken up after the failure of attempts to ridicule members of the movement as bra and girdle burners.

It probably is a radical notion in some circles that women want equal pay for

equal work. It is also just as radical to assume that some women can do equal work. It is no doubt extreme uppitiness for women to think they can drive trucks, climb telephone poles or join the hard hat crowd.

On the home front, it is perfectly natural for women to wash floors, and walls, repair broken furniture, do the plumbing, mow lawns, wash cars, etc. It gets a little sticky though if she wants to own the car wash, or become a union official. Somehow you find yourself saying over and over again "women are people-persons."

Incidentally, substituting the words people or persons for the usual title man (as in chairman) absolutely sticks in the throat of a great many unenlightened men and women who have settled into the tradition of pige on holing and categorizing individuals based on group memberships.

There is still a long way

to go before every man or women can be judged on individual merit.

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Educated Negro Can Be Sure Of Job

BY MRS. CONNIE SEALS, Specialist (Chicago Urban League) (Community Education Department)

The back-to-school, stay-in-school campaigns planned this year by several civic, labor, church and community groups, as well as city, interracial and intergroup relations agencies have a bigger and more pressing duty to perform than in previous years.

As noted by Eli Ginzberg, Reserve. He stated, "Without an chairman of the national Manpower Advisory committee, "With federal, state and local all there is to it." charman of the national Man-power A dv is ory committee, "With federal, state and local government pressing to elimi-nate job discrimination, no Ne-gro with proper training need longer fear that he will not get a job."

Another spokesman, Secretary of Labor W. Willard Wirtz, recently stated, "Every Wirtz, recently stated, "Every undered u cated, under-trained youth from a poverty background entering our work force today will cost us approximately \$30,000 in the course of his life. Either we help the youth or we support the adult."

Back-to-school advocates are faced with the challenge of finding ways to encourage parents to motivate their children and also to continue stimulating Negro youth to "sit-in" the classroom.

Urban league research indicates the impact of the civil rights movement is opening up new positions for Negroes — some with firms that have never hired Negroes before and some in skilled occupations and managerial posts from which Negroes were excluded.

Just recently I had the oc-casion to talk with three lead-ers of the teen back-to-school committee at Abraham Lin-coln Center, 700 E. Oakwood. They gave these reasons for returning to school.

Tyrone Crowder, a senior at Tyrone Crowder, a senior at Dunbar Vocational High school, lives in the Ida B. Wells project, 507 E. 38th. Tyrone is head of the center's teen back-to-school effort. After graduation, he will continue his education as a member of the U. S. Navy

. . .

Daniel Cochran lives in the Washington Park Homes, 4544 S. Evans. A recent Du Sable High school graduate, Daniel will be attending Amherst college this fall. He aspires to be a U.S. ambassador to the Court of St. James. Impossible that this youth who lives in a hard core poverty area should contemplate foreign service? He doesn't think so. His courses Amherst will be geared toward this goal.

And then there's Darryl Jones, 622 E. Oakwood, in the junior class at Tilden Technical Junior class at 11den Technical High school. Darryl offered this advice to youngsters who think they can drop out of school and get a job, "It can't be done. I know because I tried it."

Need we say more?



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The Human Relations Beat

'Tokenism' Jobs Pose Danger BY MIS. CONNIE SEALS (Connumity Education Department) (Chileago Urban League)

We have had a succession of systems of race rela ns in our nation — first, slavery; then, rural peonage, wheel by urban segregation and discrimination. We
to ask ourselves — what is the next stage? Will
develop a system of "tokenism" in which a symally small number of well
ated middle-class Negroes
access to the total society,
the mass of Negroes are
aded?

**The control of the control of th

system may become a net danger.
ritor to 1963, well-trained, lied young Negroes, with exceptions, were conditionable of the management of the most national help. The most natio breakthrough was the ement last summer of five or loop banks with the ago Urban league to develned the management of this ram, there were only a national help of the management of the same announcement of this ram, there were only a national subject to the management of the same announcement of this ram, there were only a national subject to the same preferral from the Urban ne, Negroes are entering banks' staffs at all levels.

employers.

king such evidence of change, we constantly a gnawing question—
hese new opportunities

Gets Nurse Pin
Student nurse Elga Atslega,
3930 Congress pkwy., will receive her school pin from
Chicago Wesley Memorial hospital school of nursing at the
senior recognition service to be

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Civil Rights Bill Termed 'Moderate'

BY MRS. CONNIE SEALS (Community Education Department) (Chicago Urban League)

A summary on the civil rights bill has been prepared at the request and under the supervision of William M. McCulloch, representative to Congress from the fourth district of Ohio. The summary is entitled "The Truth About the Civil Rights Bill."

About the Civil Rights Bill.'
McCulloch said false and misleading charges are being directed at the bill. "To those people who believe in equality under the law, who support the
constitution, and who love liberty for themselves and for
others, the civil rights bill is
moderate in scope, and in accordance with the best tradition of America," McCulloch
said.

The following in the control of the said to the said th

The following is an excerpt from McCulloch's summary:

Education

from McCulloch's summary:

Education
The bill does not permit the federal government to transfer students among schools to create "racial balancing."
The bill does not permit the federal government to dictate to schools or teachers as to what they must teach.
The bill does not permit the federal government to force religious schools to hire teachers they do not want.
The bill does not permit the federal government to interfere with the course content or day-to-day operations of public or private schools.
The bill does not permit the federal government to interfere with the job or seniority rights of school teachers.
The bill does not permit the federal government to interfere with the job or seniority rights of school teachers.
The bill does authorize the Attorney General to bring civil suits to desegregate public schools where individual citizens are too poor or are afraid to bring their own suits.
Contrary to many beliefs, under housing, the bill does not permit the federal government to tell any home or apartment owner or real estate operator to whom he must sell, rent, lease, or otherwise use his property.

Hotels and Restaurants

lawyer, doctor, banker or other professional man whom he must serve.

The bill does not permit the federal government to tell a barbershop or beautyshop owner whom he must serve, except that such establishments, if located in a hotel, must serve all patrons of the hotel.

of the hotel.

All that the bill does is to require that the owners of places of lodging (having 5 or more rooms for rent), eating establishments, gasoline stations, and places of entertainment are to serve all customers who are well-behaved and who are able to pay.

This requirement is weaker.

This requirement is weaker This requirement is weaker than the public accommodations laws of 32 states. And, where these states properly enforce their laws, there is no reason for the federal government to interfere.

Employment and Unions

The bill does not premit the federal government to interfere with the day-to-day operations of a business or labor organization.

organization.

The bill does-not permit the federal government to require an employer or union to hire or accept for membership a quota of employes from any particular minority group.

The bill does not permit the federal government to destroy the job seniority rights of either union or nonunion employes.

rights of either union or nonunion employes.

The bill does authorize a biproperty.

Hotels and Restaurants

The bill does not permit the
federal government to tell general retail establishments, bars,
private clubs, country clubs or
service establishments who
they must serve.

The bill does not permit the
federal government to interfere with or destroy the private
property rights of individual
businessmen.

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To 'Gain Knowledge' Negro Youth's Duty

BY MRS. CONNIE SEALS (Community Education Specialist) (Chicago Urban League)

Can you imagine having a new pressure group in our midst called the National Association of Unqualified People?

This was the question asked of a group of Flint, Mich., young people by Curtis Brooks, employment and guidance specialist with the Chica.

go Urban league. Brooks pointed out that after the legal and social barriers of discrimination are removed, if young people are not prepared, they will be faced with a more legitimate form of discrimination — that of exclusion from work because they did not qualify to compete in the world of auto-

mation and technological ad-

vancement.

The first responsibility of youth is to gain knowledge and to prepare for the world of work. With growing automation and new methods of technology and approach, this is a very important area of revolution.

In a report entitled "Manpower Challenge of the 60s," the U. S. department of labor has the following to say about the world of work:

1. It's projected that the number of young people reaching the age of 18 and entering the labor force will, in the single year of 1965, increase nearly 50%. This means greater competition.

2. There will, in the 60's, be major changes in the composition of the labor force and the kinds of jobs which the economy demands. In other words, new skills will be required for new tasks.

3. The changing world of work is not just a problem for men. By 1970, two out of every five women will be in the labor force.

4. Employment will continue to grow faster in the service

industries than in the production industries. In other words, fewer workers will be needed to produce the goods we need and more workers will be needed to provide the increasing services required as our standard of living goes up.

5. Professional, office and sales jobs will grow faster. During the past decade professional, office and sales workers, as a group, exceeded for the first time in our history the number of persons employed in manual occupations of any type.

6. The biggest increase in

jobs will occur in those requiring the most education and training. Young workers entering the labor force will need more guidance and counseling. In addition, 70% of the new young entrants to the labor force in the 60's will be high school graduates or better, as

We must put to the test our newly guaranteed rights under the civil rights law. Our greatest challenges will be the field of equal employment opportunities, and we must be prepared.

compared to 60% in the 50's.

As we march into places of public accommodation, we must march into libraries. As we sit in the restaurants, we must "sit in" the classrooms. We must study-in, excel-in, achieve-in, know-in, and then we can witness something marvelous and wonderful, and that is Negroes marching in all the doors of opportunity rapidly

opening to us.

The Human Relations Beat

Castration

BY MRS. CONNIE SEALS (Community Education Dept.)
(Chicago Urban League)

Northern cities have created a second-class status which has resulted in "cultural castration" of the lower-class Negro male. In Chicago, one out of every six able-bodied Negro males is completely without work-and a second one out of the same six receives an income so low that it keeps him and his family below the poverty level.

Lest you still think that the racial differences are only a problem of rural background of the Negro poor, let me remind you that in the city of Chicago the white high school drop-out earns almost 10 per cent more than the Negro college graduate.

Racism has become frozen into the fabric of American society. In the cities these practices have created an urban peasantry which, every year, is becoming further removed from the constantly rising level of skills demanded by employers. Today, in Chicago, the major employers, such as the steel mills, are requiring a high school diploma for employment as a laborer.

Yet, this year in Chicago only one out of every three Negroes who reach the age of 18 will possess this qualification. Where do the two-thirds without a diploma go to work if they can't work in the mills? They are headed for a career

of marginal jobs, unemployment and welfare. They and their families are locked in a pattern of poverty, ghettoes, segregated and inferior schooling, and, of course, with such conditions, unstable family life.

Unless our nation can break this pattern by a massive at-tack on second-class and segregated conditions, especially in education, new job oppor-tunities will be meaningless

to these people and their chil-

Recently, Edwin C. Berry, executive director of the Chicago Urban league, declared that only a massive crash-crisis program of the "magnitude of the Marshall Plan and the lavishness of the Manhattan project" could save the urban poor and their children from an entire lifetime of joblessness and hopelessness, and of costly dependency and delinquency.

Here are some of the ingre-

- dients of such a program:
 (1) Double the expenditures of urban school systems and spend most of the money on those suffering from "slum shock."
- (2) Retrain the unemployed so that they have marketable skills. The Chicago Urban league has had success with demonstration projects in this field, working with public agencies, private firms and joint projects. In other words, everyone can share in this responsibility.
- (3) Put enough money into public welfare so that we can change the emphasis from relief to rehabilitation.
- (4) Institute a massive program of public works to provide jobs and decent housing, school, transportation, cultural and recreational facilities for all, thereby making it possible for men and women to earn their living with dignity, while they are being retrained for other jobs.

These programs would truly eradicate the causes of poverty and create the conditions of dignity. The costs are little in terms of human benefit—large in terms of our traditional ways of thinking. In Chicago alone, Bill Berry estimates that we would have to spend a mini-mum of a half billion dollars a year for the next 20 years.



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shortcuts.



Connie Seals says women are making important advances.

Women's Freedom Fight To Continue--Mrs. Seals

By Bruce F. Paulsen

Women are making important advances in their fight for freedom and liberation, says Connie Seals, executive direc-Connie Seals, executive director of the Illinois Commission on Human Relations.

Mrs. Seals was the headline speaker Thursday night for the YWCA's special two-month pro-gram on "The Concerns of Women.

Mrs. Seals noted two women have been appointed to Presi-dent Carter's cabinet and more women are becoming political-

ly active. She also noted more women are becoming members of cor-porate boards of directors porate boards of directors "where many important decidirectors sions are made.'

Mrs. Seals said women will continue to struggle for libera-tion to make themselves feel

important in society.
"The point is that those of us who sign on to struggle for freedom and liberation sign on for a long haul. There are no

Mrs. Seals has been active in

the PTA and in the struggle for desegregated educa-the Chicago public quality, quality, school system.

She also was active in the civil rights movement of the 1960s. In the early 1970s, she joined the National Organ-ization for Women, the League of Black Women and other women's organizations.

"Nevertheless, today activists of the '60s along with new-found allies realize that we found allies realize that we must keep an ever watchful eye lest the gains of the '60s slip away.' she said.
"Already the cries of reverse

discrimination and recent actions of the Supreme Court have put many affirmative action programs on very shaky ground," Mrs. Seals said. Women make up 52 per cent of America's population. "We

of America's population. "We are better educated, better orare better educated, better or-ganized, possibly more aware and alert in more numbers than ever in our history. We are still struggling to pass the Equal Rights Amendment in Il-linois," she said.

'Concerns of Women' Set

Connie Seals, executive director of the Illinois Commission on Human Relations, will speak at the YWCA March 3. Her appearance will headline a special two-month program at the YWCA on "The Concerns of Women."

"During the past year we have talked about this," said a YWCA spokesman. The program originated from the YWCA Adult Committee in connection with the YWCA staff.

Programs will be presented under the categories of life enrichment, the informed woman, opportunities for women, creative leisure activities and classes for skills and knowledge.

Preceding Mrs. Seal's lecture, a 6:15 p.m. buffet dinner will be served at the YWCA. Tickets for the dinner are \$3.50. Dinner reservations are due to the YWCA by March 1. The dinner is optional. The lecture is free.

Mrs. Seals was named commission director in 1973. From 1966 to 1973 she served as communications director of the Chicago Urban League. She also organized the Chicago Urban League's communication committee, a volunteer advisory board.

Prior to joining the urban league, Mrs. Seals was assistant editor of the Bulletin community newspaper. She has also written book reviews for the Chicago Sun-Times. She was named Woman of

She was named Woman of the Year by the local and national chapters of the National Association of Media Women in 1970 and received an outstanding achievement award from the National Association of University Women, Inc., Chicago, in 1976.



Connie Seals

She is listed in Who's Who Among Black Americans, Who's Who in Public Relations and Who's Who in Government.

She is married to Jack Seals. They have four children.







Commission head schedules talk

Mrs. Connie Seals, executive director of the Illinois Commission on Human Relations, will speak at a Sept. 3 meeting on "Community Development, Discrimination and Human Relations."

The meeting will begin at 7 p.m. at Wood Hill Towers, 104 E. Wood.

Other panel members also will speak. Roy Woods, Bloomington Human Relations Commission chairman, will speak on "Purposes of the Human Relations Commission in Bloomington;" Gary Johnson, an attorney, will discuss leases; Wilbur Voss, a city housing inspector, will speak on housing inspections and violations, and Robert Mursener, a real-estate broker, will discuss money deposits.

The panelists also will discuss what to look for in renting a home or apartment.